

**Today**      **Planned Innovations**      **Future Direction**

Lifecycle management	On Premise/ Cloud
Integration	Mobile Apps
Localizations	Partner solutions
CORE	SAP HANA

**SAP**® Business One



- ▶ Intelligent Real-Time ERP
- ▶ Global and Highly Scalable
- ▶ Digital Platform
- ▶ Fast Adoption to New Business Models
- ▶ Easy Partner Co-innovation
- ▶ Simple Consumption On-Premise, Cloud, and Mobile



Schematic illustration of major deliveries according to current planning, may be changed by SAP at any time. \*Concrete version numbers will be defined later

## **Company Activity: Electromechanical Components Company**

### **PAIN AREAS**

- Unavailability of real time data
- Lack of system control on key processes
- No Coordination amongst various functional departments
- Inaccurate inventory data
- No Control on processes
- Manual report generation

### **SOLUTION**

- Inventory Management
- Production Routing
- Expense Tracking
- Resource Mapping & Costing
- Resource Capacity Management
- Forecasting Material Requirement Planning
- Business process assessment consulting
- Product fitment analysis & recommendation

### **SCOPE**

- Inventory Management
- Production and Manufacturing
- Bill of Material
- Work in Progress
- Job Work
- Resource Management
- Material Requirement Planning
- Sales and Purchase Operations
- Operations Control and Management
- Quality Control
- Serial Auto Generation for Item Master
- Project Management
- Item Wise QC

## **BENEFITS**

- Manages compliance with industry, quality, and regulatory standards and helps to reduce penalties
- Effective time and resource management tools
- Access to real-time information
- Optimize inventory costs with smarter resource allocation and planning
- Visibility to project specific controls
- Reduce costs and increase the scale of your business operations
- Control project costs with efficient tools
- Improve cash flow and financial management
- Accurate and better job costing
- Retain the right talent in response to customer requirements
- Quick response to service calls or complaints which improves problem-solving capabilities

## **PROJECT MANAGEMENT**

- Project based billing
  - Project Accounting
  - Project wise Documentation
  - Auto linking of Documents with the projects
  - Project wise trail balance
  - Project wise profit & Loss
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- Proactively grow your business by streamlining operations instead of reacting to the details of day-to-day tasks
  - Respond quickly to customer needs by instantly accessing the information needed to make confident business decisions
  - Eliminate redundant data entry and errors with a single, integrated solution that improves process efficiency, minimizes costs and delays, and strengthens your bottom line
  - Form closer customer relationships by gaining access to centralized information that makes it easier to manage customer communication
  - Choose the deployment option (in-house or cloud) and platform (SAP HANA or Microsoft SQL Server) that best meets your needs
  - Lower technology costs and speed time to value with a solution that can be implemented more quickly, maintained more easily, and learned with minimal training